DATE: SEPTEMBER 28, 2016

TO: THE HONORABLE MAYOR AND MEMBERS OF CITY COUNCIL

FROM: MARK B. JINKS, CITY MANAGER /s/

DOCKET TITLE:

TITLE

Consideration of the Monthly Financial Report for the Period Ending August 31, 2016.

BODY

ISSUE: Receipt of the Monthly Financial Report for the Period Ending August 31, 2016.

RECOMMENDATION: That City Council receives the Monthly Financial Report.

BACKGROUND: The following discussion is a summary of the Monthly Financial Report for this period. Detailed comparative schedules are attached.

FY 2016: The unaudited preliminary estimate for FY 2016 General Fund revenues is \$667.0 million. At the same time, FY 2016 expenditures, encumbrances and carryover projects are projected to total \$659.6 million, enabling the City to end the year with a small surplus generated from the expenditure savings, as well as the 3-cent increase in the 2016 real estate tax rate (which was effective with the June 2016 first-half real estate tax payment). The additional real estate tax revenues generated in FY 2016 were allocated in the FY 2017 budget process towards City capital projects (\$4.3 million), economic development incentive funding (\$0.6 million), as well as Affordable Housing Trust Fund monies generated by the National Science Foundation project real estate taxes (\$0.5 million). The bottom line is that an approximate \$2.0 million surplus results, which will be designated towards the FY 2018 operating and/or capital budget. The FY 2016 overall financial results will enable the City to maintain its reserve requirements as delineated by the City's financial policies and as expected by the bond rating agencies.

FY 2017: Through the first two months in FY 2017, the City's revenue and expenditures are not noticeably different than the same time period last year. As of August 31, 2016, General Fund revenues totaled \$29.4 million, a decrease of \$4.6 million or 13.5% below the revenues collected at the same time in FY 2016. After adjusting to exclude \$10.6 million debt proceeds received through the bond refinancing in the early part of FY 2016, the City received \$6.0 million or 25.6% more revenue in this fiscal year than last year at the same time. This is entirely due to the timing of payments received and does not provide any economic indicator.

As of August 31, 2016, General Fund expenditures totaled \$88.6 million, compared to \$99.6 million over the same time period for FY 2016. After adjusting for expenditures related to the bond refinancing that was done in FY 2016 in the beginning of the fiscal year, the City spent \$89.2 million through the first two months of FY 2016. Through the first two months of

FY 2017, which equates to 16.7 percent of the fiscal year, the City has expended 13 percent of the budgeted amount. Personnel expenditures are less than one percent lower through the same period in FY 2016.

ATTACHMENTS:

Attachment 1: Comparative Statement of General Fund Revenues
Attachment 2: Comparative Statement of General Fund Expenditures

STAFF:

Laura Triggs, Deputy City Manager
Kendel Taylor, Director, Finance Department
Morgan Routt, Director, Office and Management and Budget

CITY OF ALEXANDRIA, VIRGINIA

COMPARATIVE STATEMENT OF REVENUES

GENERAL FUND FOR THE PERIODS ENDING AUGUST 31, 2016 AND AUGUST 31, 2015

| | | ъ | | G. | D. C/D | | | | | C-E/E |
|--------------------------------------|----|-------------------|-----|-------------------------|---------------|------|------------------|----|-------------------------|---------------|
| | | B FY2017 | | C | D=C/B | | E | | F | G=F/E |
| | | | | | | | FY 2016 | _ | FY2016 | |
| | | REVISED BUDGET | | EVENUES IRU 07/31/16 | % OF BUDGE | er. | TOTAL REVENUE | | EVENUES IRU 07/31/15 | % OF TOTAL |
| | | BUDGET | 111 | IKC 07/31/10 | OF BUDGI | | REVENUE | | IKC 07/31/13 | OF TOTAL |
| General Property Taxes | | | | | | | | | | |
| Real Property Taxes | \$ | 402,552,010 | \$ | 2,157,507 | 0.5 | % \$ | 380,623,603 | \$ | - | 0.0% |
| Personal Property Taxes | | 46,080,000 | | 4,488,511 | 9.7 | % | 45,556,820 | | 1,631,474 | 3.6% |
| Penalties and Interest | | 2,000,000 | | 222,548 | 11.1 | % | 2,757,775 | | 85,962 | 3.1% |
| Total General Property Taxes | \$ | 450,632,010 | \$ | 6,868,566 | 1.5 | % \$ | 428,938,197 | \$ | 1,717,436 | 0.4% |
| Other Local Taxes | | | | | | | | | | |
| Local Sales and Use Taxes | \$ | 27,075,000 | \$ | - | 0.0 | % \$ | 26,628,397 | \$ | - | 0.0% |
| Consumer Utility Taxes | | 12,700,000 | | 162,532 | 1.3 | % | 12,579,583 | | - | 0.0% |
| Communication Sales and Use Taxes | | 10,300,000 | | - | 0.0 | % | 10,457,755 | | - | 0.0% |
| Business License Taxes | | 33,300,000 | | 342,821 | 1.0 | % | 32,134,946 | | 142,454 | 0.4% |
| Transient Lodging Taxes | | 12,000,000 | | 984,271 | 8.2 | % | 11,875,458 | | 905,057 | 7.6% |
| Restaurant Meals Tax | | 18,800,000 | | 1,146,958 | 6.1 | % | 18,655,330 | | 923,115 | 4.9% |
| Tobacco Taxes | | 2,968,555 | | 276,868 | 9.3 | % | 2,907,915 | | 263,561 | 9.1% |
| Motor Vehicle License Tax | | 3,500,000 | | 516,771 | 14.8 | % | 3,602,980 | | 168,255 | 4.7% |
| Real Estate Recordation | | 5,300,000 | | 433,270 | 8.2 | % | 5,342,719 | | 474,035 | 8.9% |
| Admissions Tax | | 786,000 | | 42,714 | 5.4 | % | 759,368 | | 693 | 0.1% |
| Other Local Taxes | | 4,348,154 | | 64,759 | 1.5 | % | 4,433,402 | | 210 | 0.0% |
| Total Other Local Taxes | \$ | 131,077,709 | \$ | 3,970,965 | 3.0 | % \$ | 129,377,852 | \$ | 2,877,380 | 2.2% |
| Intergovernmental Revenues | | | | | | | | | | |
| Revenue from the Fed. Government | \$ | 9,600,382 | \$ | 1,318,224 | 13.7 | % \$ | 9,185,698 | \$ | 1,328,238 | 14.5% |
| Personal Property Tax Relief from | | | | | | | | | | |
| the Commonwealth | | 23,578,531 | | 11,789,265 | 50.0 | % | 23,578,531 | | 11,789,265 | 50.0% |
| Revenue from the Commonwealth | | 23,050,064 | | 627,895 | 2.7 | % | 23,315,909 | | 648,772 | 2.8% |
| Total Intergovernmental Revenues | \$ | 56,228,977 | \$ | 13,735,385 | 24.4 | % \$ | 56,080,138 | \$ | 13,766,275 | 24.5% |
| Other Governmental Revenues And | | | | | | | | | | |
| Transfers In | | | | | | | | | | |
| Fines and Forfeitures | \$ | 6,463,517 | \$ | 779,265 | 12.1 | % \$ | 4,964,339 | \$ | 782,234 | 15.8% |
| Licenses and Permits | | 2,433,400 | | 496,610 | 20.4 | % | 2,544,080 | | 442,310 | 17.4% |
| Charges for City Services | | 20,859,994 | | 2,382,095 | 11.4 | % | 19,896,356 | | 2,839,606 | 14.3% |
| Revenue from Use of Money & Prop | | 4,712,000 | | 859,385 | 18.2 | % | 5,422,935 | | 650,469 | 12.0% |
| Other Revenue | | 1,131,270 | | 306,781 | 27.1 | % | 2,171,682 | | 235,930 | 10.9% |
| Transfer from Other Funds | | 4,994,761 | | | 0.0 | % | 6,973,897 | | | 0.0% |
| Total Other Governmental Revenues | \$ | 40,594,942 | \$ | 4,824,137 | 11.9 | % \$ | 41,973,289 | \$ | 4,950,549 | 11.8% |
| TOTAL REVENUE | \$ | 678,533,638 | \$ | 29,399,052 | 4.3 | % \$ | 656,369,475 | \$ | 23,311,640 | 3.6% |
| Appropriated Fund Balance | | | | | | | | | | - |
| General Fund | \$ | _ | s | _ | s - | s | _ | s | _ | _ |
| Appropriated refunding bond proceeds | Ψ | | پ | - | \$ - | Ģ | 10,645,678 | 9 | 10,645,678 | 100.0% |
| Reappropriation of FY 2015 | | _ | | _ | - | | 10,010,070 | | - 0,015,070 | - |
| Encumbrances And Other | | | | | | | | | | _ |
| Supplemental Appropriations | | 493,112 | | | - | | | | | - |
| TOTAL | \$ | 679,026,750 | S | 29,399,052 | 4.3 | % S | 667,015,153 | s | 33,957,318 | 5.1% |
| IOIAL | 4 | 017,020,130 | ٥ | 47,379,032 | 4.3 | - 3 | 007,013,133 | ٥ | 22,727,318 | 3.1% |

COMPARATIVE STATEMENT OF EXPENDITURES & TRANSFERS BY FUNCTION GENERAL FUND

FOR THE PERIODS ENDING AUGUST 31, 2016 AND AUGUST 31, 2015

| FINCTION | | B FY2017 APPROVED BUDGET | | C | D=C/B | E FY 2016 TOTAL EXPENDITURES | | F FY2016 EXPENDITURES 8/31/2015 | | G=F/E |
|--|----------|--------------------------|----|----------------------|----------------|------------------------------|-------------|--|--------------------------|----------------|
| | | | | FY2017 PENDITURES | % OF BUDGET | | | | | |
| FUNCTION Lacidating & Examples | | | | HRU 8/31/16 | EXPENDED | | | | | OF TOTAL |
| Legislative & Executive | \$ \$ | 5,532,444 | \$ | 810,515 | 14.7% | <u>\$</u> | 5,053,912 | \$ | 720,408 | 14.3% |
| Judiciai Administration | 3 | 43,402,103 | 3 | 6,532,603 | 15.0% | 3 | 40,879,084 | 3 | 6,823,628 | 16.7% |
| Staff Agencies | | | | | | | | | | |
| Information Technology Services | \$ | 10,093,469 | \$ | 2,398,308 | 23.8% | \$ | 9,002,085 | \$ | 1,484,030 | 16.5% |
| Management & Budget | | 1,301,434 | | 160,954 | 12.4% | | 1,069,511 | | 158,414 | 14.8% |
| Finance | | 13,098,450 | | 1,674,621 | 12.8% | | 11,105,647 | | 1,796,610 | 16.2% |
| Performance and Accountability | | 622,641 | | 74,502 | 12.0% | | 522,733 | | 75,660 | 14.5% |
| Internal Audit | | 315,991 | | 45,413 | 14.4% | | 330,902 | | 47,986 | 14.5% |
| Human Resources | | 3,512,923 | | 429,823 | 12.2% | | 3,108,801 | | 425,197 | 13.7% |
| Planning & Zoning | | 5,543,691 | | 834,677 | 15.1% | | 5,019,908 | | 762,889 | 15.2% |
| Economic Development Activities | | 5,490,493 | | 1,294,392 | 23.6% | | 5,286,255 | | 1,309,022 | 24.8% |
| City Attorney | | 2,866,163 | | 419,895 | 14.7% | | 3,770,715 | | 487,190 | 12.9% |
| Registrar | | 1,413,610 | | 152,625 | 10.8% | | 1,141,828 | | 163,774 | 14.3% |
| General Services | | 14,093,050 | | 1,863,578 | 13.2% | | 13,366,247 | | 2,046,912 | 15.3% |
| Total Staff Agencies | \$ | 58,351,915 | \$ | 9,348,786 | 16.0% | \$ | 53,724,632 | \$ | 8,757,684 | 16.3% |
| | | | | | | | | | | |
| Operating Agencies | | | | | | | | | | |
| Transportation & Environmental Services | \$ | 29,492,354 | \$ | 4,199,089 | 14.2% | \$ | 26,206,977 | \$ | 4,341,981 | 16.6% |
| Project Implementation | | 1,895,590 | | 238,482 | 12.6% | | 1,519,060 | \$ | 253,711 | 16.7% |
| Fire | | 49,711,802 | | 7,529,066 | 15.1% | | 46,879,288 | | 7,621,990 | 16.3% |
| Police | | 60,467,761 | | 10,552,601 | 17.5% | | 58,491,901 | | 10,429,588 | 17.8% |
| Emergency Communications | | 7,158,590 | | 1,391,488 | 19.4% | | 6,686,650 | | 1,357,659 | 20.3% |
| Code | | 114,000 | | 16,517 | 14.5% | | 89,532 | | 8,857 | 9.9% |
| Transit Subsidies | | 7,820,972 | | 1,927,465 | 24.6% | | 10,264,533 | | 2,330,559 | 22.7% |
| Housing | | 1,791,424 | | 257,147 | 14.4% | | 1,619,016 | | 244,239 | 15.1% |
| Community and Human Services | | 13,328,244 | | 2,204,962 | 16.5% | | 12,930,485 | | 2,501,904 | 19.3% |
| Health | | 8,709,522 | | 1,871,634 | 21.5% | | 7,898,944 | | 1,808,686 | 22.9% |
| Historic Resources | | 3,038,902 | | 440,554 | 14.5% | | 2,799,559 | | 421,661 | 15.1% |
| Recreation | | 21,717,857 | | 3,953,715 | 18.2% | | 21,286,862 | _ | 3,516,892 | 16.5% |
| Total Operating Agencies | \$ | 205,247,018 | \$ | 34,582,720 | 16.8% | \$ | 196,672,806 | \$ | 34,837,727 | 17.7% |
| | | | | | | | | | | |
| Education | | 206 561 452 | | | 0.00 | | 100.011.472 | | 10.075.005 | 5.00 |
| Schools | \$ | 206,561,472 | \$ | - | 0.0% | \$ | 198,811,472 | \$ | 10,376,985 | 5.2% |
| Other Educational Activities | _ | 12,131 | _ | 3,033 | 25.0% | _ | 11,971 | _ | 2,993 | 25.0% |
| Total Education | \$ | 206,573,603 | \$ | 3,033 | 0.0% | \$ | 198,823,443 | \$ | 10,379,978 | 5.2% |
| Control Data Construction and March | | | | | | | | | | |
| Capital, Debt Service and Miscellaneous | | | | | | | | | | |
| Debt Service. | \$ | 66,523,574 | \$ | 23,729,242 | 35.7% | \$ | 61,605,903 | \$ | 21,578,641 | 35.0% |
| Expenses on Refunding Bonds | | - | | - | | | 10,749,293 | | 10,749,293 | 0.0% |
| Non-Departmental | | 9,042,738 | | 2,131,447 | 23.6% | | 11,014,668 | | 2,462,101 | 22.4% |
| General Cash Capital | | 24,293,103 | | | 0.0% | | 16,025,541 | | - | 0.0% |
| Contingent Reserves | _ | 1,034,791 | _ | | | _ | | _ | | |
| Total Capital, Debt Service and Miscellaneous | \$ | 100,894,206 | \$ | 25,860,689 | 25.6% | \$ | 99,395,405 | \$ | 34,790,035 | 35.0% |
| TOTAL EVDENDITUDES | | 620.061.240 | e | 77 120 246 | 12.40/ | | 504 540 201 | e | 06 200 460 | 16.20/ |
| TOTAL EXPENDITURES | \$ | 620,061,349 | \$ | 77,138,346 | 12.4% | \$ | 594,549,281 | \$ | 96,309,460 | 16.2% |
| G 1 M 1 m 2 m 2 m 2 m 2 m 2 m 2 m 2 m 2 m 2 m | | | | | | | | | | |
| Cash Match (Transportation/DCHS/ and Transfers to the Special Revenue /Capital Projects | 1.6 | 20.041.507 | 6 | 121.662 | 0.20/ | | 27.022.545 | e | 122 271 | 0.20 |
| | 1.3 | 39,941,587 | \$ | 121,663 | 0.3% | \$ | 37,023,545 | \$ | 122,371 | 0.3% |
| Transfer to Library | | 6,938,510 | | 13,707 | 0.2% | | 6,703,614 | | 1,121,833 | 16.7% |
| Transfer to DASH | - | 12,085,304 | _ | 11,295,384 | 93.5% | <u>s</u> | 11,632,065 | - | 2,043,884 99,597,548 | 17.6% |
| TOTAL EXPENDITURES & TRANSFERS | \$ | 6/9,026,/50 | \$ | 88,569,100 | 13.0% | 2 | 649,908,505 | \$ | 99,597,548 | 15.3% |
| | | | | | | | | | | |
| Table 1 Ca | | | | | | | | | | |
| Total Expenditures by Category | | 222 672 026 | | 22 220 222 | 1150 | | 206 702 212 | , | 22 612 225 | 15.00 |
| Salaries and Benefits | \$ | 223,673,920 | \$ | 32,329,322 | 14.5% | \$ | 206,709,313 | \$ | 32,612,225 | 15.8% |
| Non Personnel (includes all school funds) Total Expenditures | \$ | 455,352,830 | \$ | 56,239,778 | 12.4% | \$ | 443,199,162 | \$ | 67,272,195 99,884,420 | 15.2% 15.4% |
| тогат Ехрепинитея | 3 | 679,026,750 | 3 | 88,569,100 | 13.0% | 3 | 649,908,475 | a | 77,084,420 | 15.4% |